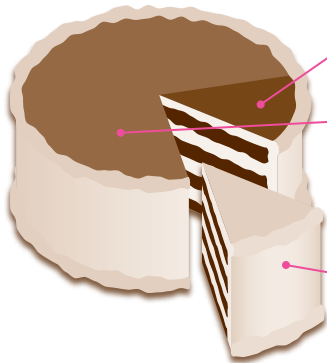


SOMETHING OLD, SOMETHING NEW, SOMETHING BORROWED, SOMETHING BLUE

Quixote Foundation ten-year anniversary report

QUIXOTE FOUNDATION IS CELEBRATING THE TEN-YEAR ANNIVERSARY OF OUR RELATIONSHIP WITH PROGRESSIVE NONPROFIT GROUPS AND FUNDERS. FOR 2008 WE'RE RENEWING OUR VOWS AND MAKING SOME NEW PROMISES TO HELP SHAPE THE NEXT TEN YEARS.

Here's how the interactive report breaks down



10% REPORT

- » READ THE BIG SHEET
- » SHARE IT WITH YOUR ORGANIZATION

80% VOW POSTCARDS

- » READ THE STORIES & "IDEALISMS"
- » TAKE SOME VOWS
- » SEND THE POSTCARDS TO OTHERS

10% CUSTOM POSTCARD

- » SEND US YOUR OWN VOW & IDEALISM USING THE POSTAGE-PAID CARD OR SUBMIT IT AT WWW.QUIXOTEFUNDATION.ORG
- » WIN CHOCOLATE (WELL, MAYBE)

We WANT TO HEAR FROM YOU! HURRY WHILE THE CAKE IS FRESH. SELECTED RESPONSES WILL BE POSTED ON OUR WEB SITE AND WE'LL CHOOSE THREE PEOPLE WHO CONTRIBUTE VOWS TO RECEIVE FABULOUS GIFT BOXES OF THEO CHOCOLATE.

Please ENJOY THE ANNIVERSARY CAKE AND REMEMBER TO OFFER A PIECE TO YOUR FRIENDS. THERE'S PLENTY TO GO AROUND!

Why was Quixote Foundation created? What's its heritage?

FOUNDED: in Madison, Wisconsin in 1997 by Arthur Stuart Hanisch

FIRST GRANT: \$25,000 to The Wilderness Society to study and map the Crown of the Canyons in Utah

Arthur "STUART" HANISCH WAS BORN IN 1932. HE STARTED QUIXOTE FOUNDATION IN 1997, BUT IT SEEMS INFORMATIVE TO GO BACK A HUNDRED YEARS OR SO TO CLARENCE ADDISON SHALER, THE GRANDFATHER STUART DESCRIBED AS "KIND OF A GIANT WIZARD OF OZ."

Maybe we're not the wackiest kids in the family. As a child living on his family's farm, Clarence invented a feline treadmill and harnessed a bunch of barn cats to it—using their power to churn the family's butter so he wouldn't have to do the chore himself.

In the late 1800s, Clarence generated a fortune manufacturing his own inventions: a better umbrella, tire patches and headlights for the first automobiles, heating pads and much more. He was a sculptor who didn't want to be paid for his work, saying the happy experience of creating each piece was reward enough. Ironically, not caring much about money protected his family's wealth, as their conservative investments were largely untouched by the 1929 stock market crash. Clarence did care intensely about the decline of Native American populations and their well-being. He described them as having all but "totally disappeared" in Wisconsin during his lifetime, and spent \$50,000 to commission the iconic bronze statue "The End of the Trail" because he hoped it would convey "a slight tribute to their memory."

Clarence's daughter Marian and her husband, Arthur Hanisch, were Stuart's parents. They extended the family's reach into pharmaceuticals and woolen mills (1950s enthusiasts: they invented bobby socks) and combined those interests (oddly, really) by patenting a knit aortal transplant. Even though Stuart was very young during the Great Depression, he was uncomfortable with the contrast between his family's affluent situation and the struggles of his peers. This intuitive response echoed his grandfather's nature and matured into a lifelong concern for fairness.

Fast-forward to the 1960s and you'll find Stuart demonstrating to promote civil rights and serving on state and local NAACP boards. As a filmmaker he documented race-based housing discrimination, showing African Americans turned away by landlords and sellers who subsequently welcomed white folks. Stuart's employer, the University of Wisconsin, refused to

endorse the resulting film so he quit his job, ultimately taking on a wide range of social and environmental causes. Like Clarence, Stuart didn't care much for the wealth he enjoyed except for the fact it helped him contribute to social change. He lived modestly, poured money into Quixote Foundation at a rate far faster than tax benefits could accrue, and contributed time, smarts and energy in tandem with charitable gifts.

Stuart believed his donor's role was secondary to nonprofit groups. The man with a larger-than-life grandfather named his foundation after a cultural giant, the fictitious Don Quixote, in order to shift attention from himself. He loved the notion of "tilting at windmills"—charging into the fray to defend heartfelt ideals no matter how strong the resistance, whether or not others share the cause—and he supported the idealism of organizations brave enough to tilt.

When Stuart died in 2002, his son Erik became president of Quixote Foundation. Stuart gave Erik complete freedom to express his own values and decide what direction the foundation would take. Erik's wife Lenore became executive director as well as joining the board, and together they have guided the foundation's evolution from an anonymous, "checkbook giving" entity to an active, public institution with a full-time staff and a host of collaborators and advisors. Some of the changes have been dramatic, yet Quixote Foundation has continued to reflect Stuart's passions and values. As Erik said recently, "If Stuart were still here, we probably wouldn't have gotten to this point—and yet we couldn't have gotten here without him."

While we try not to draw a line too literally from the foundation's current personality back through prior generations, it's hard not to notice some family trends: inventive risk-taking, evaluating success with measures like "happiness," believing injustice for anyone is a personal affront to everyone, caring less about money itself than about the good money can do, being what can generously be described as "quirky".... To grossly misquote Abe Lincoln, "We're lucky to know our heritage and now it's time to find out what our generation will be."

WE APPRECIATE THE FOLKS WHO HELPED STUART LAUNCH QUIXOTE FOUNDATION:

Paul Soglin, past board member; Rick Langer, past board member and legal advisor; Helen Vukelich, founding staff member; Martha Vukelich-Austin, current board member; George Allez, friend and advisor; Mary Berryman Agard, consultant; and a host of amazingly supportive family and friends.

What's Quixote Foundation up to?

Who's involved now?

MISSION: Quixote Foundation wants to see free people in fair societies on a healthy planet

AREAS OF INTEREST: U.S. reproductive rights, environmental protection, U.S. media reform, U.S. election integrity, economic justice

BASICALLY IT BREAKS DOWN LIKE THIS:

- » **FREE PEOPLE** can eat, drink, breathe, work and play in surroundings that promote their well-being. They have the information and care they need to decide whether and when they want a child. They can rely on information from an open and diverse media to develop their own opinions, and they're able to vote. They can afford good food, education, health care, a home, a family and retirement; and they have genuine power to shape their own lives.
- » **FAIR SOCIETIES** offer the same reproductive health options for all people. They treat the environment with consideration for the present and the future. They provide access to knowledge for everyone, show their citizens that votes are counted correctly toward accurate results, and elevate leaders who seek the common good.
- » **A HEALTHY PLANET** full of rich and diverse life is the best habitat for people, whose thoughtful reproductive decisions protect the planet's health so it can sustain each family in turn. To promote sound environmental policies, people need accurate information from media and individual votes that count more than interest groups. Ways of living that maintain a healthy planet should be within everyone's financial reach.

MODE OF OPERATION: We try to act out our values (and sometimes succeed). Our staff is paid competitively with great health care, holidays and vacations, and we nudge our grantees to do the same for their staff. We eat locally-produced, organic food, recycle the packaging, wash the plates with biodegradable soap and dry them with free-range, grass-fed dishtowels. What a bunch of hippies!

Our materials are printed with soy ink on recycled paper by union print shops. Vendors are screened for measures of social responsibility like green practices and fair wages. We never ever dose anyone with performance-enhancing drugs and we're kind to small children. We purchase green power and drive small/hybrid cars. Buying carbon offsets from various vendors makes us feel a little better, but the fact remains we travel on fuel-guzzling airplanes way too much. Help us improve in every way by sending your ideas to don@quixotefoundation.org.

Team Quixote

GOVERNING BOARD: Erik Martin Hanisch, president; Lenore Marihelen Hanisch, executive director; Martha Vukelich-Austin, member

STAFF: Sara Watson, executive assistant; June Wilson, operations director

MUSE: Don Quixote (you can call him Don)

SIDEKICKS: (you can call them Sancho) Keneta Anderson, Allison Barlow, Helen Brunner, program and governance consultants

THERE'S NO WAY WE COULD MENTION: All our valued collaborators. You know who you are: THANK YOU!

Current Professional Memberships

- » ASSOCIATION OF SMALL FOUNDATIONS
- » BIONEERS
- » COUNCIL ON FOUNDATIONS
- » EMERGING PRACTITIONERS IN PHILANTHROPY
- » ENVIRONMENTAL GRANTMAKERS ASSOCIATION
- » FUNDERS' COMMITTEE FOR CIVIC PARTICIPATION
- » FUNDERS' NETWORK ON POPULATION, REPRODUCTIVE HEALTH & RIGHTS
- » GRANTMAKERS FOR EFFECTIVE ORGANIZATIONS
- » GRANTMAKERS IN FILM + ELECTRONIC MEDIA
- » GRANTMAKERS IN THE ARTS
- » GRANTMAKERS CONCERNED WITH IMMIGRANTS AND REFUGEES
- » GRANT MANAGERS NETWORK
- » NORTHERN CALIFORNIA GRANTMAKERS
- » RESOURCE GENERATION
- » SOCIAL VENTURE PARTNERS
- » SUSTAINABLE AGRICULTURE & FOOD SYSTEMS FUNDERS
- » WOMEN DONORS NETWORK

How much money does Quixote Foundation have? Whose money is it? Can I get my hands on some?

Stuart HANISCH SAID, "MONEY PROVIDED DOESN'T DESERVE CREDIT—WHAT PEOPLE AND ORGANIZATIONS DO, DOES DESERVE CREDIT." WE FIGURE QUIXOTE FOUNDATION OPERATES ON "BORROWED" MONEY. WE DIRECT THE RESOURCE, BUT IT BELONGS TO THE PROGRESSIVE NONPROFIT GROUPS WHO SERVE THE COMMON GOOD.

During his lifetime, Stuart put money into the foundation much faster than his accountant would have advised because he was more interested in meeting needs than accumulating wealth or tax deductions.

In keeping with Stuart's approach, we do a few things most foundations would consider peculiar. We frequently spend more than the five-percent-of-principal required by the IRS. When it's simpler for nonprofit groups, we sometimes pay their expenses directly out of our operating budget rather than channeling the money through a formal grant.

For example, we frequently pay our favorite graphic designer to work with grantees, helping them communicate more effectively. The bottom line for us? Getting results is more important than showcasing a rigid bottom line.

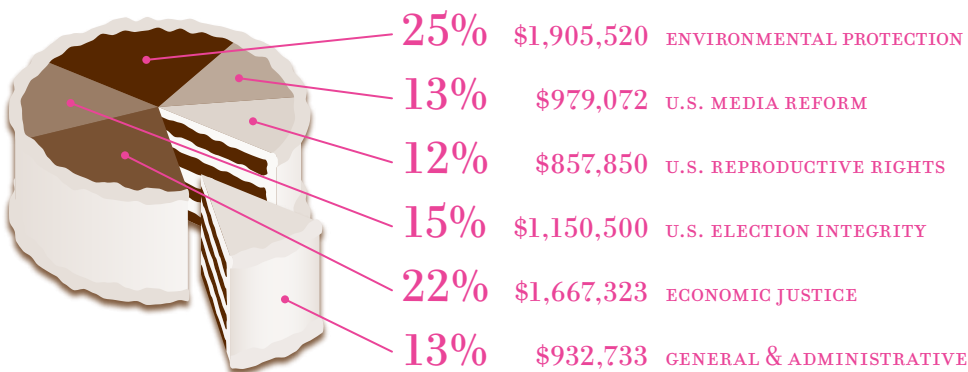
SOCIALLY RESPONSIBLE INVESTING: We'd like to put our "borrowed" money to good use even before we give it away. We're moving in the right direction, although progress is more complicated and slower than we'd like. With great relief we were finally able to divest some mineral rights holdings that had been in the portfolio since back-in-the-day, and we've been delighted to find investment vehicles such as ShoreBank. Some of our tactical approaches are cool, like banking locally and signing a proxy voting contract. Our quest to do better is genuine and we need your smart ideas, so feel free to email them to don@quixotefoundation.org.

Summary Financial Information

Here's a pie...er...cake chart illustrating summary financial information for the ten years ending 12/31/07. Since the decade we're celebrating was our first, these figures encompass some pretty big transitions. We've analyzed general and administrative costs for the early years as best we can. Those costs were low during the home-office days, and we'll be the first to point out they've increased as we've staffed up to operate a professional organization.

Administrative and personnel expenses are a critical part of effective program work, and budgets should support them realistically. We keep this fact in mind when we look at nonprofit budgets too. When Stuart passed away in 2002, most of his estate went to the foundation, increasing the amount available to give each year. For example, 1998 giving was \$30,000 and in 2007 we granted \$1,101,250. Funding distribution across interest areas has evolved over time and is likely to continue changing.

Ten-Year Totals



\$7,492,998 TOTAL EXPENSES 1997–2007

\$22,833,162 PRINCIPAL AS OF 12-31-2007

TYPES OF FUNDING: For organizations that are invited to apply we typically give general operating support, often with a multi-year commitment. When we make project grants, they're usually in the form of seed money for a new enterprise.

HOW TO APPLY: We don't accept unsolicited proposals. Occasionally one of our five interest areas will open up to Letters of Inquiry. These letters have to be submitted online. The electronic form and all other details about Quixote Foundation grants are available at www.quixotefoundation.org.

If YOU WANT ANNUAL DETAILS, OUR MOST RECENT FORMS 990PF ARE ALWAYS AVAILABLE AT WWW.QUIXOTEFUNDATION.ORG.

*Blue: The color of progress, clear skies,
pancake berries, clean water. What's not to love?*

HERE THEY ARE AT LAST: Our raison d'être, justification, validation, inspiration, heart and soul. The following organizations received grants between 1997 and 2007.

Their leaders have inspired us to reach for the wild blue yonder, and their work is how we measure Quixote Foundation's success.

Economic Justice

ALLIANCE FOR JUSTICE • AMERICAN FRIENDS SERVICE COMMITTEE • ARTS WISCONSIN/PROJECT GIRL • CITY OF MADISON ARTS COMMISSION/ARTWORKS! • BOYS AND GIRLS CLUB OF DANE COUNTY • BUSINESS LEADERS FOR SENSIBLE PRIORITIES • CARE USA • CENTER FOR INTERNATIONAL POLICY/IRAQ PEACE FUND COMMUNICATION • THE CENTER FOR A NEW AMERICAN DREAM • THE CHARLES HAMILTON HOUSTON INSTITUTE • CTM MADISON FAMILY THEATRE COMPANY • DIABETES & WELLNESS FOUNDATION • DEMOS • EAST ISTHMUS NEIGHBORHOODS PLANNING COUNCIL • EDGEWOOD COLLEGE/CENTER FOR DEMOCRACY IN ACTION • FAMILY ENHANCEMENT PROGRAM • FOUNDATION FOR MADISON'S PUBLIC SCHOOLS • FRIENDS OF AE-5/FRIENDS OF SALMON BAY SCHOOL • GENESIS DEVELOPMENT CORPORATION • FRIENDS OF ATWOOD/GIRL NEIGHBORHOOD POWER • HEADWATERS FOUNDATION FOR JUSTICE/THE FUND OF THE SACRED CIRCLE

HOSPICE CARE • INSTITUTE FOR POLICY STUDIES • MADISON AREA TECHNICAL COLLEGE FOUNDATION • MADISON AREA URBAN MINISTRY • NATIVE AMERICAN RIGHTS FUND • NORTHERN CALIFORNIA GRANTMAKERS • OXFAM AMERICA • PLOUGHSHARES FUND • PROTEUS FUND/ONE WISCONSIN NOW • THIRD SECTOR NEW ENGLAND/RESOURCE GENERATION • STUDENTS FOR A FREE TIBET • TIDES FOUNDATION/IRAQ PEACE FUND • UNITED JEWISH APPEAL/FEDERATION OF JEWISH PHILANTHROPIES OF NYC • UNITED FOR A FAIR ECONOMY • UNITED NEGRO COLLEGE FUND • UNIVERSITY OF WISCONSIN FOUNDATION/COMPREHENSIVE CANCER CENTER, MIDWEST SOCIAL FORUM, ODYSSEY PROJECT • US FUND FOR UNICEF • WISCONSIN COUNCIL ON CHILDREN & FAMILIES • WISCONSIN INTERGENERATIONAL NETWORK • WISCONSIN LABOR HISTORY SOCIETY

U.S. Election Integrity

ACLU FOUNDATION OF FLORIDA • CALIFORNIA VOTER FOUNDATION • CENTER FOR VOTING AND DEMOCRACY/CAMPAIGN FOR FRESH AIR & CLEAN POLITICS • CENTER FOR COMMUNITY CHANGE • CITIZEN ACTION OF WISCONSIN EDUCATION FUND • COMMON CAUSE EDUCATION FUND • COMPUTER PROFESSIONALS FOR SOCIAL RESPONSIBILITY • DANE COUNTY LEAGUE OF WOMEN VOTERS • ELECTRONIC FRONTIER FOUNDATION • ELECTRONIC PRIVACY INFORMATION CENTER • LAWYERS COMMITTEE FOR CIVIL RIGHTS UNDER LAW

NATIONAL COALITION ON BLACK CIVIC PARTICIPATION • PROJECT VOTE • PUBLIC INTEREST PROJECTS/FUNDERS' COMMITTEE FOR CIVIC PARTICIPATION • TIDES FOUNDATION/NATIONAL VOICE • TRUE MAJORITY • VERIFIED VOTING FOUNDATION • INTERNATIONAL HUMANITIES CENTER/VOTER ACTION, VOTE TRUST USA • WEITHORN & EHRMANN FAMILIES FOUNDATION/THE DEMOCRACY MEDIA PROJECT • WOMEN'S LEADERSHIP FUND/THE WHITE HOUSE PROJECT • WISCONSIN APPRENTICE ORGANIZERS PROJECT

Environmental Protection

1000 FRIENDS OF WISCONSIN LAND USE INSTITUTE • ALDO LEOPOLD NATURE CENTER • AMERICAN FARMLAND TRUST • CENTER FOR ETHICAL LEADERSHIP/SUSTAINABILITY CONFLUENCE • CLIMATE SOLUTIONS • EARTHJUSTICE • ENVIRONMENTAL GRANTMAKERS ASSOCIATION • FRIENDS OF TROY GARDENS • GATHERING WATERS CONSERVANCY • INSTITUTE FOR AGRICULTURE & TRADE POLICY • MAUI CULTURAL LANDS • MAUI TOMORROW • MIDWEST ENVIRONMENTAL ADVOCATES • NATIONAL WILDLIFE FEDERATION • NATURAL RESOURCE DEFENSE COUNCIL • NORTHEASTERN WISCONSIN IN-SCHOOL TELECOMMUNICATIONS COOPERATIVE/ESA NO. 7

THE NATURE CONSERVANCY • PCC FARMLAND TRUST • RIVER ALLIANCE OF WISCONSIN • ROCKEFELLER PHILANTHROPY ADVISORS/GULF COAST FUND • RUSSELL FAMILY FOUNDATION/THE SEED FUND • SIERRA CLUB FOUNDATION • SIERRA CLUB FOUNDATION FOR THE MAUI GROUP • SIGHTLINE INSTITUTE • SOCIAL VENTURE PARTNERS • UNION OF CONCERNED SCIENTISTS • UNIVERSITY OF WISCONSIN FOUNDATION/PAPUA NEW GUINEA, GAYLORD NELSON ENVIRONMENTAL ENDOWMENTS • URBAN ECOLOGY CENTER • THE WILDERNESS SOCIETY • WISCONSIN ACADEMY OF SCIENCES, ARTS & LETTERS • WORLD WILDLIFE FUND

U.S. Media Reform

AGAPE FOUNDATION/THIRD WORLD MAJORITY • CENTER FOR DIGITAL DEMOCRACY • CENTER FOR INDEPENDENT MEDIA • CENTER FOR SOCIAL JUSTICE/RECLAIM THE MEDIA • DREAMCATCHERS/BRAVE NEW FOUNDATION • FOUNDATION FOR NATIONAL PROGRESS • FREE PRESS • FUNDING EXCHANGE/MEDIA JUSTICE FUND • RENEW MEDIA/GRANTMAKERS IN FILM + ELECTRONIC MEDIA • THE REAL NEWS/INDEPENDENT WORLD TELEVISION • LINK TV • PUBLIC COMMUNICATIONS/FREE SPEECH TV

MOVEMENT STRATEGY CENTER/CENTER FOR MEDIA JUSTICE • NATIONAL NETWORK OF GRANTMAKERS/WORKING GROUP ON FUNDING MEDIA • POSITIVE FUTURES NETWORK • PROMETHEUS RADIO PROJECT • PROTEUS FUND/MEDIA DEMOCRACY FUND • PUBLIC COMMUNICATORS/FREE SPEECH TV • SONOMA STATE UNIVERSITY/PROJECT CENSORED • WISCONSIN DEMOCRACY CAMPAIGN EDUCATION PROJECT • WHITE CENTER COMMUNITY DEVELOPMENT ASSOCIATION/YOUTH MEDIA INSTITUTE

U.S. Reproductive Rights

THE ALAN GUTTMACHER INSTITUTE • FEMINIST WOMEN'S HEALTH CENTER/CEDAR RIVER CLINICS • MS. FOUNDATION FOR WOMEN • NATIONAL ABORTION RIGHTS ACTION LEAGUE PRO-CHOICE AMERICA FOUNDATION • NORTHWEST WOMEN'S LAW CENTER

PATHFINDER INTERNATIONAL • PLANNED PARENTHOOD FEDERATION OF AMERICA • PLANNED PARENTHOOD ASSOCIATION OF WISCONSIN • PCI-MEDIA IMPACT • POPULATION CONNECTION • TIDES CENTER/PRO-CHOICE PUBLIC EDUCATION PROJECT

Quixote Foundation Inc.

5405 LEARY AVENUE NW, SUITE 2, SEATTLE, WA 98107

Quixote Foundation WANTS TO SEE FREE PEOPLE IN FAIR SOCIETIES ON A HEALTHY PLANET.
TO CELEBRATE THE TEN-YEAR ANNIVERSARY OF OUR RELATIONSHIP WITH PROGRESSIVE NONPROFIT GROUPS
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YOU'VE RECEIVED THIS PIECE OF ANNIVERSARY CAKE BECAUSE A FRIEND WOULD LIKE YOU TO JOIN US IN A VOW.



IDEALISM }

{ UNEXPECTED

Leadership IN ENVIRONMENTAL PROTECTION IS

EXPANDING AS DRAMATICALLY AS THE POLAR ICE CAP IS RECEDING.

Conservation has become a business priority as consumers demand better practices and cleaner products. Religious leaders point out our responsibility to consider the people most vulnerable to climate change. Youth are creating green jobs in their own neighborhoods, while investors bet on anything that's carbon-free.

Quixote Foundation is exploring new forms of environmental protection grantmaking. We're still a compass point short of setting our direction, but we do know this: The most compelling ideas come from unexpected sources who don't waste time wondering, "Why don't people care more about the environment?" Instead, they look at what people DO care about, and help steer those passions into tangible action to promote a healthy planet.

Now that's clean energy!

Dear: _____

I vow TO LOOK OUTSIDE THE USUAL "MOVEMENTS" FOR INTERESTING SIGNS OF MOVEMENT.

I'll get behind whoever does the most effective work regardless of organizational or topical boundaries. I'll recognize that people with very different worldviews can work together toward similar goals.

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

Visit WWW.QUIXOTEFUNDATION.ORG TO READ MORE ABOUT THIS VOW, DOWNLOAD A SET OF POSTCARDS, CONTRIBUTE PROMISES OF YOUR OWN AND MAYBE, JUST MAYBE, WIN SOME THEO CHOCOLATE.

{ PRACTICE



{ MAIL TO:

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IDEALISM }

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IDEALISM }

Grassroots ACTIVISTS AND PRACTITIONERS ARE ADOPTING A NEW STYLE OF U.S. REPRODUCTIVE RIGHTS ADVOCACY THAT RECOGNIZES THIS FACT: FREEDOM TO MAKE THOUGHTFUL DECISIONS ABOUT OUR HEALTH IS A BASIC HUMAN RIGHT.

Quixote Foundation believes new strategies are needed to stop the perpetual attacks on Roe v. Wade and other legal protections. For the next two years and possibly longer, we're supporting a Pacific Northwest reproductive justice collaborative initiated by small organizations and local leaders who are grounded in practical experience.

This group will search for fresh approaches to reproductive rights-related law, public policy and messaging. Through their work, some of the smartest minds in the country are re-thinking how we can protect the right to make reproductive health decisions freely, supported by equitable access to the education, practical information and services we need.

{ DECISIVE

Dear: _____

I vow TO FIND NEW ANSWERS BY ASKING FRESH QUESTIONS.

I'll toss out my assumption that an approach must be the most effective just because it's been around the longest or is in the mainstream. If it's not broken, maybe it's time to break it!

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

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IDEALISM }

People WORKING ON DIVERSE ISSUES OF ECONOMIC JUSTICE
NEED TIME TO TAKE A BREAK AND EXCHANGE IDEAS.

Quixote Foundation convened some 60 progressive leaders at two retreats so they could get to know each other, share information and compare experiences. No end product was expected. We simply facilitated a conversation among some of the country's most effective innovators who are known for playing well with others.

As it turns out, a North Carolina environmental leader, a hip-hop artist/activist from Pennsylvania, an Arab American community organizer from Michigan, a civic engagement leader from Oregon, and a Florida city councilmember have a heck of a lot in common.

These events fostered a huge array of collaborations, ranging from informal, ongoing relationships to a six-state pilot project and the launch of sister organizations in neighboring states.

NOTE TO OURSELVES: Maybe leaving smart people to their own devices is the best way to guarantee results.

{ EXPERIMENTAL

Dear: _____

I vow TO BRING PEOPLE TOGETHER WITHOUT OBLIGATION.

Instead of debating whether chickens or eggs should come first in progressive priorities, I'll create an incubator, then step back and see what hatches.

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

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IDEALISM }

Mentioning U.S. MEDIA REFORM IS LIKE DROPPING

A CASUAL REFERENCE TO MOBY DICK—EVERYONE NODS AGREEMENT WHILE
LOOKING A LITTLE WORRIED YOU MIGHT ASK FOR DETAILS.

The media reform landscape moves fast. We can't stay current
on all the intricacies of corporate consolidation, internet equity,
ownership segregation and other issues. If we took time to develop
structured programs, they'd usually be out of date.

This area is one example of why Quixote Foundation tries to grant
general operating support to organizations whose leaders we
trust. Accountability can come in the form of relationships as well
as metrics. We ask grantees to direct money where it's needed,
including staff and administrative costs, and talk to us frankly
about the results. If we can't rely on our partners to spend money
wisely, maybe we shouldn't fund them at all.

{ CONFIDENT

Dear: _____

I vow TO MAKE ONGOING CONVERSATIONS MORE IMPORTANT
THAN ANNUAL REPORTS.

I'll get to know my grantees well enough to trust their
leadership on the details. I'll support them in ways that
promote long-term health for their organizations and the
movements they've set out to build.

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

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U.S. ELECTION INTEGRITY BOILS DOWN TO VOTERS
HAVING CONFIDENCE THAT THEIR FREELY-MADE CHOICES ARE RECORDED
AND COUNTED CORRECTLY.

A few years ago, Quixote Foundation realized electronic voting left too much room for doubt, so we invited leaders working on this topic to get together. One meeting led to another, people coordinated their work, interest expanded to related issues and the Election Verification Network (EVN) was born.

The EVN is an informal group communicating daily through a listserv, monthly via conference calls and annually at a national gathering. It doesn't have "members" but participants include academics, activists, nonprofit and legislative staff, election officials and more. We were one of the first funders of... whatever it was before it had a name. For years we were nearly the sole funder for EVN.

No, we didn't flunk "Grantmaking 101." We know the accepted rules and as a small family foundation we have the flexibility to break them. Sometimes the best results come from taking thoughtful risks.

IDEALISM }

{ UNCONVENTIONAL

Dear: _____

I vow TO ASK "BEST FOR WHOM?" WHEN I'M TOLD
SOMETHING IS A FOUNDATION OR NONPROFIT BEST PRACTICE.

If I have to be a first funder, sole funder or jump into
controversial areas to support my grantees' work, so be it.
Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

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Quixote Foundation WANTS TO SEE FREE PEOPLE IN FAIR SOCIETIES ON A HEALTHY PLANET. TO CELEBRATE THE TEN-YEAR ANNIVERSARY OF OUR RELATIONSHIP WITH PROGRESSIVE NONPROFIT GROUPS AND FUNDERS, WE'RE RENEWING OUR VOWS AND MAKING NEW PROMISES TO HELP SHAPE THE NEXT TEN YEARS. YOU'VE RECEIVED THIS PIECE OF ANNIVERSARY CAKE BECAUSE A FRIEND WOULD LIKE YOU TO JOIN US IN A VOW.



IDEALISM }

{ ASTRONOMICAL

Grantmaking CAN BE A ROCKET SHIP, BUT INVITING DIVERSE PASSENGERS ALONG FOR THE RIDE ISN'T ENOUGH—WE NEED SOCIETY'S FULL RANGE OF SHARP MINDS AND STRONG HEARTS TO DESIGN, BUILD, POWER AND STEER THE VESSEL.

Imagine the field of philanthropy if Native Americans planned every session instead of blessing a conference with opening prayer; if an expert African American panel were expected to discuss global economics rather than race relations; or if families let their youngest generation be fully franchised foundation members instead of only a junior board. Typecasting cleverly disguised as inclusion may be a small step in the right direction, but Quixote Foundation wants to take a bigger leap.

Our way of starting is to move beyond inherited decision-making roles, asking people outside our family to help guide Quixote Foundation. From giving young staff a chance to direct grants to seeking creative advice from an ever-growing team, we're doing our best to re-engineer what we do on the ground in order to reach the moon.

Dear: _____

I vow TO BUILD A POSSE WHO CAN ILLUMINATE THE BLIND SPOTS IN MY ORGANIZATION'S WORLDVIEW.

I'll assemble a cadre of advisors, listen to every voice and share power early enough for real innovation to grow out of the team.

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

Visit WWW.QUIXOTEFUNDATION.ORG TO READ MORE ABOUT THIS VOW, DOWNLOAD A SET OF POSTCARDS, CONTRIBUTE PROMISES OF YOUR OWN AND MAYBE, JUST MAYBE, WIN SOME THEO CHOCOLATE.

IDEALISM }



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IDEALISM }

{ CONSIDERATE

Philanthropy OFFERS ENOUGH BUILT-IN CHALLENGES

WITHOUT BUYING INTO THE NOTION THAT HARDSHIP IS A VIRTUE.

At Quixote Foundation we've become convinced we'll reach our goals faster by lifting our noses from the grindstone, enjoying fun and beauty, and trusting people to channel the resulting energy back into their work.

This notion means we invest in adequate resources and comfortable surroundings so people aren't distracted by "making-do." We've sent Team Quixote skiing for mind-and-body challenging retreats and returned with stronger ways of working together. When we host a meeting, the costs of providing a relaxed environment, good food and ample free time are more than repaid when folks leave the session freshly inspired instead of fatigued.

If we want people to pour themselves into this work, then we should be willing to offer a rich journey and memorable life experience for everyone involved.

Dear: _____

I vow TO TAKE THE SCENIC ROUTE.

I'm not talking about a few brief stops at viewpoints along the highway—I mean choosing an entirely different road and taking everyone involved along for an enjoyable ride.

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

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IDEALISM }

So QUOTE A FAVORITE FOUNDATION COLLEAGUE, "I'LL BE DAMNED IF THE MONEY IS GOING TO GET BETWEEN ME AND THE WORK."

At Quixote Foundation we usually make life more complicated than is required. We admit it. We became funders because we're passionate activists, not just because we inherited control of a foundation.

Keeping our activist perspective means we sometimes mix it up with fundraising staffers who ask uncomfortable questions, choose rallies over high-donor events, promote our priorities to other funders, point out philanthropy's blind spots and attach our names where anonymity might be more comfortable. We include far more people than our three board members in every aspect of what we do—and stick with this approach when "making executive decisions" would be easier.

Being grantmakers doesn't excuse us from pushing into the fray. As the Quixote Foundation president recently quipped, "This is a lot more interesting than me just sitting around writing checks."

{ DEMANDING

Dear: _____

I vow TO TURN MY WORLD UPSIDE DOWN IF THAT'S WHAT IT TAKES TO CHANGE IT FOR THE BETTER.

I'll put my life's energy into this work right along with the charitable funds I help control.

Please join me and Quixote Foundation in taking this vow!

Sincerely, _____

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* SEND THIS POSTCARD OR SUBMIT YOUR VOW AT WWW.QUIXOTEFOUNDATION.ORG AND WE'LL ENTER YOU IN A DRAWING TO WIN ONE OF THREE FABULOUS GIFT BOXES OF THEO CHOCOLATE.



What do you want to see?

QUIXOTE FOUNDATION WANTS TO SEE FREE PEOPLE
IN FAIR SOCIETIES ON A HEALTHY PLANET.

Please USE THIS CARD TO EXPLAIN AN IDEALISM YOU'D LIKE TO PRACTICE AND
A VOW YOU'D LIKE OTHERS TO TAKE. WE'LL FEATURE SELECTED RESPONSES AT
WWW.QUIXOTEFOUNDATION.ORG. * THERE MIGHT EVEN BE CHOCOLATE IN IT FOR YOU.

IDEALISM }

{ _____

Dear Don & Team Quixote:

I vow to _____

Please join me in taking this vow!

Sincerely, _____

ORGANIZATION: _____

ADDRESS: _____

PHONE/EMAIL: _____

MY INITIALS HERE _____ CONFIRM IT'S OKAY FOR QUIXOTE
FOUNDATION TO PUBLISH WHAT I'VE WRITTEN ON THE WEB SITE OR
IN OTHER MATERIALS.

IT'S OKAY TO USE MY NAME KEEP ME ANONYMOUS WHATEVER!

{ PRACTICE



{ MAIL TO:

QUIXOTE FOUNDATION
5405 Leary Avenue NW, Suite 2
Seattle, WA 98107

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